

## AUSTIN

### RETAIL HIRE PURCHASE PLAN

The following examples are based on the maximum rates, calculated on the balance outstanding, approved by The Austin Motor Company Limited, of:

8% for 12 months  
12½% for 18 months  
17% for 24 months

and made available to all Austin dealers who operate the official Austin retail plan.

A35 2-door Saloon		£	s.	d.
Cost including P.T. (say)	...	569	17	0
Initial deposit	...	190	17	0
Balance		<u>£379</u>	<u>0</u>	<u>0</u>
12 monthly payments of £34 2s. 2d. each				
or 18 monthly payments of £23 13s. 9d. each				
or 24 monthly payments of £18 9s. 6d. each				

A55 4-door Saloon		£	s.	d.
Cost including P.T. (say)	...	808	7	0
Initial deposit	...	270	7	0
Balance		<u>£538</u>	<u>0</u>	<u>0</u>
12 monthly payments of £48 9s. 4d. each				
or 18 monthly payments of £33 13s. 2d. each				
or 24 monthly payments of £26 5s. 0d. each				

*(The above examples relate to basic models, and the prices shown do not include delivery charges, or accessories.)*

The following figures show the amount of the instalments for a balance left outstanding after part-exchange allowances.

Balance	12 Instalments of	18 Instalments of	24 Instalments of
£	£ s. d.	£ s. d.	£ s. d.
50	4 10 0	3 2 6	2 8 9
100	9 0 0	6 5 0	4 17 6
200	18 0 0	12 10 0	9 15 0
300	27 0 0	18 15 0	14 12 6
400	36 0 0	25 0 0	19 10 0
500	45 0 0	31 5 0	24 7 6



THE AUSTIN MOTOR COMPANY LIMITED  
LONGBRIDGE BIRMINGHAM

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# AUSTIN CAR PRICES

Effective at works on date of publication  
but subject to alteration without notice.  
Prices of extras apply only when items  
concerned are indicated on original order.

	Price £ s. d.	Purchase Tax £ s. d.	TOTAL £ s. d.		Price £ s. d.	Purchase Tax £ s. d.	TOTAL £ s. d.
A35 2-door Saloon ...	379 0 0	190 17 0	569 17 0	A95 'Six' Saloon ...	689 0 0	345 17 0	1034 17 0
A35 2-door De Luxe Saloon ...	387 15 0	195 4 6	582 19 6	A95 'Six' De Luxe Saloon ...	719 0 0	360 17 0	1079 17 0
A35 4-door Saloon ...	396 10 0	199 12 0	596 2 0	<b>Optional Extras:</b>			
A35 4-door De Luxe Saloon ...	400 0 0	201 7 0	601 7 0	Borg Warner Overdrive	42 10 0	21 5 0	63 15 0
<b>Optional Extras:</b>				Automatic Gearbox ...	105 0 0	52 10 0	157 10 0
Heater—fresh air type	13 17 6	6 18 9	20 16 3	Radio (Push Button) ...	26 5 0	13 2 6	39 7 6
Radio (Manually tuned)	16 13 4	8 6 8	25 0 0	Heater—fresh air type (Standard fitting on De Luxe Model) ...	13 17 6	6 18 9	20 16 3
A35 Countryman, complete in standard colour ...	444 0 0	223 7 0	667 7 0	Electric Clock (Standard fitting on De Luxe Model) ...	3 5 0	1 12 6	4 17 6
<b>Optional Extra:</b>				A95 'Six' Countryman ...	834 0 0	418 7 0	1252 7 0
Heater—recirculating type ...	9 17 6	4 18 9	14 16 3	<b>Optional Extras:</b>			
A55 4-door Saloon ...	538 0 0	270 7 0	808 7 0	Radio (Push Button) ...	26 5 0	13 2 6	39 7 6
A55 4-Door De Luxe Saloon ...	570 0 0	286 7 0	856 7 0	Automatic Gearbox ...	105 0 0	52 10 0	157 10 0
<b>Optional Extras:</b>				Detachable Roof Rack, 6.70-15 Cushion Fort Tyres	4 10 0	2 5 0	6 15 0
Borg Warner Overdrive	42 10 0	21 5 0	63 15 0		12 7 6	6 3 9	18 11 3
Sliding Head (De Luxe)	11 0 0	5 10 0	16 10 0	A105 Saloon, with Borg Warner Overdrive	823 0 0	412 17 0	1235 17 0
Heater—fresh air type (Standard fitting on De Luxe Model) ...	13 17 6	6 18 9	20 16 3	<b>Optional Extras:</b>			
Radio (Manually tuned)	16 13 4	8 6 8	25 0 0	Radio (Push Button) ...	26 5 0	13 2 6	39 7 6
Electric Clock ...	3 5 0	1 12 6	4 17 6	Automatic Gearbox ...	62 10 0	31 5 0	93 15 0
Manumatic Clutch ...	33 6 8	16 13 4	50 0 0	16 h.p. Hire Car (Petrol)	959 0 0	480 17 0	1439 17 0
Duotone Paint Finish	10 0 0	5 0 0	15 0 0	Extra for Diesel Engine	105 0 0	52 10 0	157 10 0
Metropolitan '1500' Hardtop, including Heater and Radio ...	498 10 0	250 12 0	749 2 0	Austin-Healey '100' Six ...	817 0 0	409 17 0	1226 17 0
Metropolitan '1500' Convertible including Heater and Radio ...	516 0 0	259 7 0	775 7 0	<b>Optional Extras:</b>			
<b>Optional Extra:</b>				Laycock de Normanville Overdrive and Road Speed Tyres	52 10 0	26 5 0	78 15 0
Whitewall Tyres ...	6 5 0	3 2 6	9 7 6	Wire Spoke Wheels ...	25 0 0	12 10 0	37 10 0
				Road Speed Tyres ...	6 0 0	3 0 0	9 0 0
				Heater ...	15 10 0	7 15 0	23 5 0
				Hardtop ...	60 0 0	30 0 0	90 0 0
				Radio (Push Button) ...	26 5 0	13 2 6	39 7 6

	Price £ s. d.	Purchase Tax £ s. d.	TOTAL £ s. d.
Princess IV Saloon with Automatic Gearbox ...	2250 0 0	1126 7 0	3376 7 0
Princess IV Touring Limousine, with Automatic Gearbox	2360 0 0	1181 7 0	3541 7 0
Princess L.W.B. Saloon ...	2150 0 0	1076 7 0	3226 7 0
Princess L.W.B. Limousine ...	2150 0 0	1076 7 0	3226 7 0
<b>Optional Extras:</b>			
Automatic Gearbox	193 10 0	96 15 0	290 5 0
Servo Assisted Brakes (L.W.B. only) ...	15 0 0	7 10 0	22 10 0
Radio—Fascia Controls (All Models) ...	35 0 0	17 10 0	52 10 0
Radio—Rear Arm Rest Controls (L.B.W. only)	40 0 0	20 0 0	60 0 0

**Note**—When Automatic Transmission is supplied on L.W.B. Models, Servo assisted brakes must be fitted